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News and updates from the Wallonia region of Belgium

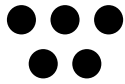
December 2016

**BUSINESS: ALL YOU NEED TO KNOW
ABOUT PROFESSIONAL CARDS**

**ADDITIVE MANUFACTURING: WALLONIA IS
READY FOR THE FUTURE OF INDUSTRY**



**SONACA 200: DISCOVER THE FIRST AIRCRAFT
ENTIRELY MANUFACTURED IN BELGIUM**



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EXPORT
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- > **Wallonia** is a region structured by comprehensive, effective and interconnected transport networks. Travelling through Wallonia, Belgium, is an easy passage through a territory where distance has been abolished. Europe in concentrated form, a land of contrasts where inspired locations never end.
- > You can do business in Wallonia with a density and intensity unlike anywhere else: available space, quality infrastructure, a high level of skills and proximity to research centres make Wallonia a sustainable location for development and a fertile ground for innovation.
- > **Wallonia's** doors are open to the world, not just giving access to hundreds of millions of consumers in just a few hours, but each year also welcoming millions of tourists, students and

expats who truly blossom here. About 80 Indian companies from a variety of sectors have already elected to set up a base in Belgium.

Through its direct connection to Brussels, Wallonia benefits from its close proximity and immediate access to the European institutions as well as the international organizations and associations located there. In addition, this location at the heart of Europe makes it one of the continent's most attractive regions, especially for distribution centres and logistics platforms.

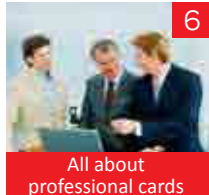
In fact, Wallonia benefits from the densest road and motorway network in Europe. In just 4 hours by road, you can reach nearly 60 million people. And in one day, an area of 370 million consumers can be reached, as well as 20 of Europe's major cities.

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China invests in business incubator



All about professional cards



WagrALIM fosters innovation from food



Wallonia leads the way in 3-D Printing



Radhadesh, an Indian castle in the Belgian countryside

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Editor's Note

Dear Reader,

Welcome to this latest edition of the Wallonia Patrika newsletter. We thank you for taking the time to read the information we are providing on our region and its favourable business environment.

2017 promises to be a historical year for our two countries. It will mark the 70th anniversary of diplomatic relations between India and Belgium. Our country was indeed one of the first to recognize the newly independent India in 1947.

In addition, the Wallonia Trade & Investment Agency (AWEX) has named India as its focus market for 2017. Such a focus market is designated each year in order to boost business ties between the Wallonia region of Belgium and the focus country in question. Numerous initiatives will therefore be taken throughout 2017, including trade missions to India and events to attract Indian investors to Wallonia.

About 80 Indian companies have already invested in Belgium and are benefiting from our country's unique geographical location in the heart of Western Europe, as well as from our unmatched expertise in areas such as logistics, warehousing and distribution (page 14). Companies large and small prosper in the attractive fiscal environment that is ours. In this issue, we provide you with useful basic information on applying for a professional card when you start your business in Belgium (page 6).

Investing in Wallonia also means becoming a part of a hi-tech environment. In the next pages, you will, for example, read about the first aircraft to be entirely manufactured in Belgium (page 8), as well as about our state-of-the-art pilot training technologies (pages 10 and 11). You will also discover the unique functioning of the Strépy-Thieu boat lift (page 22) that operates south of Brussels. And we present you the first Chinese incubator in Europe – an investment that is bound to boost business relations between China and Belgium (page 4).

Last but not least, we have featured some inspiring testimonials from Indians living and working in Wallonia (page 20), as well as information about places that will make you feel you're in India – even though you're not (page 23)!

We wish you a pleasant read and remain at your disposal for any question you might have about Wallonia.

Sincerely yours,

Christophe Van Overstraeten
First Secretary – Trade & Investment
Wallonia-Brussels Economic Representation
Embassy of Belgium, New Delhi

Welcome China!

Construction to begin in Louvain-la-Neuve, Wallonia, on China's first business incubator in Europe.

How do you lure more Chinese innovation in Europe? Build an 'intelligence valley' where high-tech companies can set up shop, work side-by-side with industry peers and researchers, and develop their technology for the European market. That's the vision behind the future China-Belgium Technology Center (CBTC) business incubator in Louvain-la-Neuve, set to be ready in 2018. Building work was due to start in October 2016, several years after Wallonia's Export-Investment Agency (AWEX) and the Walloon Science Parks Association opened the China Welcome Office in Mons and a Belgian Welcome Office in Wuhan, to help companies expand into each other's markets. The CBTC will do the

The aim of the CBTC is to foster commercial and technology partnerships between Chinese and European companies.

same on a much grander scale for some 200 companies active in fields such as green technology, electronic commerce, and the Internet of Things network connecting objects like home and car electronics and remote health monitoring systems to the Internet. Half of the companies will be Chinese, the other half from Europe.

€200 million in funding

Chinese investors will provide €200 million in funding for the project via United Investment Group (UIG). Investors are the Hubei United Development Investment Group and



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JuXing International Technology, a consortium of the Wuhan Eastlake International Business Incubator (Whibi) and Wuhan Technology Investment. "We're all confident that the CBTC is the best opportunity for Chinese companies to explore the European market in a great environment and find new business opportunities," said Zhang MinRong, General Manager of UIG Europe.

On the Belgian side, AWEX played a key role in getting government support for China's first business incubator on European soil. "As the first Chinese technological showcase of its kind in Europe, the CBTC will tighten the bonds

between European companies – particularly in Wallonia – and Chinese companies," AWEX CEO Pascale Delcomminette said in June. After several years of planning, the project is moving ahead quickly.

THE FIGURES

- Total investment amount: €200 million.
- Area of business incubators + hotel: 97,000 square meters.
- Number of companies expected: 200 (50/50 Chinese/European).
- Jobs to be created: 1,600 (60% Belgian, 40% Chinese).

Building work will start later this year, four months after construction began on a public road that will traverse the entire CBTC site. It will be strategically located inside the Louvain-la-Neuve Science Park, with access via the E411 highway on one side and the national N4 road on the other. Architecture firms from both countries are collaborating

Proximity to the Catholic University of Louvain (UCL) will allow companies to work with the academic community.

on the design and planning: from the Belgian side, Brussels' Bureau Architecture Engineering Verhaegen.

Academic proximity a plus

Most importantly, proximity to the Catholic University of Louvain (UCL) will allow companies to work with the academic community – and with each other – to test their technologies and get them ready for the market. With that goal in sight, Wuhan University and Huazhong University of Science and Technology, also in Wuhan Province, are already collaborating with UCL on research.

The ultimate aim of the CBTC is to foster commercial and technology partnerships between Chinese and European companies. Philippe Barras, Managing Director of the Louvain-la-Neuve Science Park, said the location was chosen for three main reasons: proximity to Brussels, UCL's status as a world-class university, and the fact that there is already an existing science park with some 4,000 researchers active in new technologies, life sciences and ICT. The CBTC will also complement a small community of Chinese students studying in Brussels and Louvain-la-Neuve and will work closely with the China Welcome Office in Mons.



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THE FACTS

- **What?** The China-Belgium Technology Center (CBTC) business incubator.
- **Where?** An 8.3-hectare site at Louvain la-Neuve Science Park.
- **Who?** UIG Europe. Investors are Hubai United Development Investment (90% shareholder) and JuXing International Technology (10% shareholder), an investment consortium of the Wuhan Eastlake International Business Incubator (Whibi) and Wuhan Technology Investment.
- **When?** Completion scheduled for 2018.

A door opener for start-ups

Besides helping Chinese companies gain a foothold in Europe, the CBTC aims to open doors for start-ups from Wallonia and Europe in China, a market that has huge commercial potential but is tough for newcomers to crack on their own.

Within the incubator, firms will have access to offices, laboratories and a service center with rooms for seminars and dining. There will also be a 160-room hotel for Chinese visitors here on short assignments as well as for the public. Companies that choose to set up in the incubators will also get business support and advice, including for paperwork and finding housing.

Of the 1,600 jobs expected to be created, about 60% will go to Belgians and the rest to Chinese, all providing a boost to the local economy. "The arrival of foreign companies brings a whole new international dimension to the region," said Paul Magnette, Minister-President of the Walloon region. "That will generate sustainable employment opportunities."

(Renée Cordes)



Planning to work in Belgium? Here's where to start

The region of Wallonia, in Belgium, welcomes new investors and businesses on a regular basis. A prerequisite to set up your own business in Belgium is to obtain a so-called professional card. In this article, we describe all you need to know about professional cards in order to give you a headstart in the development of your business.

Foreigners who wish to work in Belgium must obtain either a work permit or a professional card, depending on the situation. A work permit is required by foreign employees, researchers or trainees who work under an employment contract in Belgium. Professional cards must be obtained by independent professionals or self-employers who are non-EU citizens and plan to exercise a professional activity such as setting up a company, buying or running a business in Belgium. Such persons must also possess a long-term visa for exercising their trade.

Visa applications can be filed only after receiving confirmation that the professional card can be issued. Since January 2015, the applications for work permits and professional cards are processed and issued by

Professional cards are granted for a period of up to five years.

the 3 regions of Belgium. Applicants can visit the websites of the regional employment agencies for the required

forms and other relevant information. Foreign nationals interested in working in Wallonia may visit the Regional Employment and Vocational Training website for more information (<http://emploi.wallonie.be/en/home.html>).

How to apply for a professional card?

Applications for a professional card must be submitted either to a Belgian diplomatic or consular representation in India or to the Belgian municipal authorities responsible for the applicant's place of residence. The files must contain the following minimum

information about the applicant and the business that will be exercised in Wallonia:

- detailed description of the project, skills and experience of the applicant,
- description of the applicant's professional current activities,
- a business plan describing and justifying the professional activity to be exercised in Belgium,
- professional references and letters of recommendation,
- copies of tax returns and bank statements demonstrating financial soundness,
- a recent Police Clearance Certificate (not older than 6 months) duly apostilled.

An updated complete list of required documents can be obtained from the nearest Embassy/Consulate.

The address of business in Belgium can be the address provided while creating a company, or the address of a rented office accommodation to be used as a temporary head office. The applicant will be called for an interview at the Embassy/Consulate and pay the processing fee at the same time. The fee for first-time issuance of the card, its modification, replacement or renewal is 140 EUR (10,780 INR); the fee for every subsequent year of validity is 90 EUR (6,536 INR).

The decision for granting a professional card is based on the applicant's right of residence, compliance with the regulatory provisions and the project's relevance to Belgium, i.e.: relevance to economic need, job creation, investments made, etc. It can also be assessed in terms of social, cultural, artistic or athletic utility. The administration informs the applicant by mail or e-mail of its decision.

What does the application process entail?

Files for activities to be based in Wallonia are forwarded to the "Direction de l'Emploi et des Permis

de Travail" (Employment and Work Permit Directorate). If the application is found compliant, the professional card is issued. This information is then forwarded to the Embassy or Consulate where the application was filed. Once granted, the card is sent to the Enterprise Crossroads Bank when the administration has received a copy of the applicant's visa. Else the applicant may be required to furnish additional documents. If the application is denied, an appeal may be filed within 30 days of the decision being notified. In case of refusal, the applicant may reapply after two years from the date of submission of the previous request. This reapplication period is not applicable if the refusal resulted from a decision of inadmissibility or if new evidence can be claimed or if the application is related to a different professional activity.

IN SHORT

- A work permit is mandatory for foreign employees of a company.
- A professional card is required for independent professionals or self-employed.

How long is the professional card valid?

A professional card is granted for maximum five years. The first card is generally granted for a probationary term of two years. Validity of the professional card is subordinate to the terms of the residence permit. The card is issued with authorisation to exercise specific activities. Fresh authorisation will be required for any change or addition of activity, or any new wordings indicated on the permit. The card may be renewed by filing an application at least three months before the card's expiry date so long as the applicant is in compliance with all obligations.

What other administrative formalities do you need to get started?



Self-employed individuals must go to an enterprise counter to obtain the enterprise number and register with the Enterprise Crossroads Bank (ECB). It may also be necessary to register for VAT and register with a social insurance fund for self-employed workers.

An agent of a company must register the professional card with the Enterprise Crossroads Bank via an enterprise counter.

An executive director or a partner is only required to register with a social insurance fund.

To set up a business in Belgium, the company's statutes must be registered with the Registry of the commercial court where the company headquarters are established. The company must obtain access to its profession and register its activities via an enterprise counter and also register for VAT. In addition, the company must register with the National Social Security Office if it employs personnel.

FOR MORE INFORMATION ON WORK PERMITS IN WALLONIA:

<http://emploi.wallonie.be/en/home/travailleurs-etranagers/permis-de-travail.html>

FOR MORE INFORMATION ON PROFESSIONAL CARDS IN WALLONIA:

<http://emploi.wallonie.be/en/home/travailleurs-etranagers/carte-professionnelle.html>

Sonaca 200: a new benchmark in pilot training

Distinctive technical expertise aided by customer focus, innovation, operational excellence, and selected partnerships hold the keys to success in the aerospace sector. Belgian company Sonaca Aircraft has been following these exact precepts. Taking into account users' precise needs, it has created the first aircraft to be assembled in Belgium: the Sonaca 200, an aircraft designed by and for pilots.



© Sonaca Aircraft

Supplying leading aircraft manufacturers since more than 30 years

Sonaca's creation goes back to the 1970s when the Fairey workshops were bought by the state of Belgium. In 1978, Fairey's business ceased and Sonaca was created, with an initial objective to continue the F-16 contract. With a portfolio mostly dominated by military requirements, the major turning point came as it became a partner in the Airbus consortium for the A310. This marked a new era into the civilian programmes. The Sonaca Group is active in the development, manufacturing, and assembly of advanced structures for civil, military, and space markets. The Group is especially known for its wing movables expertise where it is regarded as the world leader serving most of the primes, including Airbus and Embraer, with a market share of over 50%. It has production facilities in China, Europe, North America, and South America, and employs over

TECHNICAL SPECIFICATIONS

Structure:

The Sonaca 200 has a semi-monocoque aluminium structure. The fuselage, wing and tail are built in aluminium alloy, whereas the main landing gear comprises glass fibre. The two separate 70-litre fuel tanks are integrated into the wings.

Engine:

BRP Rotax 914 F Turbo – 115 hp 4-cylinder 4-stroke liquid/air-cooled engine. Turbo charger with automatic waste gate control, as well as icing-free carburation. Dry sump forced lubrication with separate oil tank. Fully redundant ignition and fuel supply.

Instrumentation:

Fully equipped for night-VFR flight. A classical T arrangement of primary instruments. Dashboard is equipped with modern instrumentation including a digital engine monitoring system, artificial horizon and navigation aid.

Systems:

High quality strobe, navigation and landing lights on both wings equipped with electrically operated slotted flaps with 3 setting positions (0°- 10°- 30°). Toe brakes and steerable nose wheel.

2,500 people including 350 engineers. In response to strong demand from customers, the Sonaca Group today also supplies engineering services, large sheet metal elements, wing planks, composite structures, and machined components.

Apart from aero-structures and engineering services, Sonaca has also long been designing and producing the most varied space structures: satellite platforms, anti-meteorite protection components and internal structures of the European Columbus module for the orbiting ISS, baffle and instrument structures, etc. One of these, the carbon fibre shield of the Beagle 2 probe, even reached the surface of Mars.

Sonaca 200: the New One

On 16 September 2015, the Sonaca Group decided to extend its capabilities through a new start-up, Sonaca Aircraft, in order to develop and certify a two-seater training and recreational plane. A partnership was consequently created between Sonaca Group and The Airplane Factory to develop and certify the new airplane, the Sonaca 200. An initial demonstration model was assembled last April in Johannesburg and flown from there to Brussels South Charleroi Airport after an eight-day trip and more than 55 hours of flight across Africa.

The Sonaca 200 is a low-wing, full metallic aircraft with a maximum take-off weight of 750 kg. Its conventional structure is composed of advanced aluminium alloy frames, stringers and sheets, which provides very effective corrosion protection. The wing profile has been designed



© Sonaca Aircraft

IN SHORT

- Sonaca is a market leader in wing movables
- Main customers include Airbus and Embraer
- The Group has launched a new company called Sonaca Aircraft
- Sonaca Aircraft is developing its own 2-seater aircraft
- The Sonaca 200 is the ideal starting point for future pilots

to optimize performance, while providing very stable behaviour at low speeds. As a result of its higher mass (compared with ultra-light aircraft), and its efficient aerodynamic design, the Sonaca 200 exhibits very progressive stall behaviour, which makes it the ideal aircraft for flight schools. It is perfectly suited to both basic training and long navigation. The Sonaca 200 has a tricycle landing gear with a steerable nose gear. All its commands are actuated through push-rod mechanisms.

The Sonaca 200 is equipped with

advanced systems such as a new generation 115 hp engine from Rotax, with multi-fuel acceptance, certified brakes, electrical flaps and Garmin instrumentation.

Meeting the growing need for commercial pilots

The aerodynamic performances, the easy-going handling capability and reliability make the aircraft ideally suited for pilots' training. The implementation of such a model requires uncompromising safety, effective operational cost, robustness and reliability, advanced aerodynamics and excellent customer support for the training aircraft. Sonaca Aircraft offers the aviation industry exactly the same.

The aircraft is characterised by excellent handling at very low speed, has a good rate of climb and excellent autonomy, with a payload capacity of more than 200 kilos, including 150 litres of fuel (seven hours of autonomy). It boasts all the qualities required

for a good training and tourist aircraft. The definition of the equipment of the plane is being finalised, and the assembly of the certification prototype in Gosselies is scheduled for the end of 2016. The first European customers should receive their ordered aircraft in the second half of 2017.

The Sonaca 200 stands out thanks to its stunning flight performances, reliability and reduced operational cost.

FOR MORE INFORMATION

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Venyo: a pay-per-use model for Fixed Training Devices

Flight training for pilots is seldom complete without replicating the equations that govern how aircraft fly. A real-time aerodynamic flight model, however, might not always prove to be as cost effective.

**Belgian company Venyo has come up with a unique solution:
a pay-per-use on-site model of flight simulator with an actual B737 cockpit.**



A game changer

In 2009, Venyo started working on a revolutionary Fixed Training Device (FTD) prototype of a B737NG which was revealed and made its World Premiere at the Paris Air Show in 2013. It was the very first time that the aeronautical industry was able to view an innovative and fully functional flight simulator operated "on site" at Le Bourget airfield. Qualified as a game changer by the professional ecosystem not only confirmed but encouraged Venyo's intention to continue to invest and move from concept to commercialisation. As a result, Venyo announced its very first preproduction unit (in the process of obtaining EASA certification) and demonstrated it at the Farnborough International Airshow 2014. To ensure fidelity and pilot acceptance, they chose to use genuine aircraft hardware for anything that the pilot touches. From the seats to the smallest button, the pilots will immediately feel they are

in a real cockpit. Behind the panels everything is custom built.

Matching exact pilot training requirements

On a commercial level Venyo wants to go a separate route. The device will not be offered for sale and taking advantage of its transportability, will not require long term commitments from the user. With no capital investment and low risk for the customer, this device should attract a large spectrum of airlines. This flexible commercial solution will allow smaller companies



ADVANTAGES FOR PILOTS

- Worldwide coverage visual and nav aids
- Full options & always up-to-date
- Light speed setups / Customer configurations
- Intuitive instructor station
- Real B737 cockpit

to bring training in house, or to absorb an increase in training needs without going to the expense of a second full flight simulator. It enables airlines and flying schools to only pay for the actual number of training hours they require for their pilots.

About Venyo

Venyo Belgium is an increasingly known name in the market of

flight simulators with activities in designing and manufacturing of market professional flight simulators (certifiable by EASA, FAA and other local CAA's). The company also provides advanced training for future airline transport pilots (MCC, JOC, TR 737, etc.) within the framework of the new EU regulation (Approved Training Organisation BE/ATO-101). The company offers full transportation and installation at premises for immediate on-site operation eliminating set up delays or the need for dedicated engineers.

WHAT VENYO DOES :

- Fixed Training Device
- Venyo Academy
- Venyo avionics

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The leading edge in flight training

**It is the overall responsibility of the pilot that matters the most for the safety of the crew and passengers.
Here comes the absolute necessity of consistent quality flight training dedicated to excellence.
Meet the Belgian Flight School (BFS).**

Established in 1981, BFS is Belgium's leading flight training organization for airline pilots. BFS is approved by the Belgian Civil Aviation Authorities (BCAA), on behalf of the European Aviation Safety Agency (EASA), to train airline pilots according to current European regulations. BFS has students all over the world. The new integrated programme combines the best of what Europe and the USA can offer with a unique approach in partnership with FlightSafety Academy. It offers a training programme that includes 90 to 900 hours of ground courses, and 45 to 210 hours of flight training, spread between Florida, known for its favourable weather conditions and its open airspace, and Belgium, known for its rigorous weather and its complex airspace structure.

Training in multiple airports

The BFS headquarters are located at the airport of Charleroi Brussels-South. The pilot students are trained in one of the world's most complex airspaces, almost entirely controlled and severely organized. This, combined with the challenging weather conditions, contributes highly to the quality of training and to the reputation of the school. Part of the training also takes place at Liege Bierseet Airport, in Eastern Belgium. This airport has 4 opposite runways, fully lighted and equipped for instrument procedures and commercial operations. With modern and comfortable offices and classrooms, located close to the



ACCREDITATIONS

BFS is accredited by the following highly recognized agencies:

- **EASA** – Approved Training Organization (ATO)
- **BCAA** – Flight Training Organization
- **ICAO** – Listed in the Aviation Training Directory
- **SPW** – Approved “Education Check” programme

passenger terminal, students are trained in a familiar and friendly, yet professional environment.

In addition, BFS has a partnership with FlightSafety Academy and thus also operates out of the airport of Vero Beach in central Florida (USA).

The BFS fleet

The fleet of airplanes consists of more than 20 training aircraft, allocated between the training facilities in Belgium. These aircraft are equipped for training and have proven their level of safety.

The fleet is maintained by BFS's own approved maintenance workshop, which is approved by the Belgian and European authorities.

Expert instructors and staff

80% of BFS ground and flight instructors are active or retired airline pilots, with a flight experience of thousands of hours for most of them. Their airline experience allows BFS to continuously review and update programmes and curriculums, in order to meet the highest standards of the airline industry.

- The school has its own maintenance department, ensuring the highest level of safety and availability of its fleet.
- The BFS working philosophy is based on safety, quality and proficiency.
- BFS training programmes exceed the regulatory minimum requirement.
- Modern offices and classrooms, fully equipped and available 7 days a week, 365 days a year.

FOR MORE INFORMATION

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WagrALIM: innovation from food

Quality, diversity and innovation hold the key to the flourishing food industry of Wallonia and excellence of Belgian food products. WagrALIM, the Competitive Cluster dedicated to the food industry, is one of these centres of excellence.

wagr^{alim}

The food industry, leading mainstay of the Belgian economy

Belgium boasts an exceptionally rich culinary heritage. The

BENEFITS OF THE WAGRALIM CLUSTER

- Research and innovation
- Maximum visibility
- Internationalisation
- Training
- Expertise and excellence network

country's gastronomy ranks among the most diverse and highly rated in Europe. The love of good food is an integral part of its national culture. Being gourmets and gourmands in equal measure, Belgians love spending time behind the cooking stove and sitting down

to a copiously laden table in good company. So it hardly comes as a surprise to find that this fondness of all things "cuisine" is also reflected in the country's food industry. In addition to favourites such as beer, fries and chocolate as jewels in the Belgian culinary crown that need no further introduction, Belgium takes pride in the many successful agro-food businesses in a wide range of other subsectors.

WagrALIM, the agro-industry cluster

The Walloon Region of Belgium defined 6 priority areas corresponding to particular activities which are developing globally and in which a number of successful Walloon companies and research centres specialise. In each of these sectors, it has created centres of excellence which bring together businesses, training centres, universities and public and private research organisations who are keen to get involved in collaborative high added value projects.

WagrALIM, the Agro-Industry Competitive Cluster is a non-profit organisation funded by the Walloon Region. The cluster's goals include promoting cooperation between companies in the food industry, and boosting business and employment in the sector by:

- bringing manufacturers together
- developing the spirit of innovation with products and technologies whose qualities meet the needs of customers and markets
- improving the profitability of networks by encouraging people to work together and nurture sustainability
- increasing production capacity and the size of businesses by enhancing their place in growing markets and driving their sales skills and capacities.

STRENGTHS OF THE WALLONIA FOOD INDUSTRY

- High productivity and availability of well-trained, multilingual employees;
- A strongly performing industrial sector whose priorities are food safety, technological development, environmentally-friendly packaging and sustainable industrial development;
- A strong export position, thanks to the central location in a densely populated wealthy part of Europe, based on an extensive infrastructure network of ports, motorways, rail and waterway links, airports and telecommunications;
- A recognised culinary tradition, supported by some renowned Belgian products such as chocolates, pralines, biscuits, waffles and beers;
- Availability of high-quality (agricultural) raw materials and intermediary products, produced locally or imported;
- A proportionately high number of SMEs which operate flexibly and efficiently.

To achieve these goals, sector manufacturers have defined 3 priority development areas which are health foods / functional ingredients, industrial efficiency through technological innovation, and sustainability along the value chain (from field to fork).

Focus areas

The agro-industry cluster is turning these 3 domains into areas of excellence in Wallonia by giving businesses the tools they need to incorporate these strategic skills with their needs. The different projects focusing on research/innovation, training, investment and support for export are all linked to these 3 focus areas. These projects include health foods, nutritional quality, industrial efficiency, packaging, and development of sustainable networks in the



agro-industry. The food industry is supervised by a government established inspection and tracing system that raises Belgium to the top in the food safety area. In addition, the industry largely keeps an eye on high-quality and nutritionally justified production and the impact of production on the environment is closely monitored.

Open to business

WagrALIM lends its support to partnerships to identify and find partners from the worlds of science and industry and initiate joint projects. It also nurtures new relationships by taking part in clustering and networking initiatives.

Project sponsors have benefitted from facilities and skills to which they could not have access individually. They can also be eligible for specific funding for Walloon Centres of Excellence, as well as the maximum funding for research projects (100% grant for university research) and supplementary investment grants (maximum contribution rate).

Essentially, the aim is to create a network of representatives from universities and industries, encourage patent registrations, prepare scientific publications and of course help businesses to grow and create new businesses. The cluster is open to Indian businesses for further breakthroughs into the European markets by expert-handholding and sustenance works with its members to set their projects up.

WAGRALIM

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Liege Trilogiport: Multimodal logistics platform at the heart of Europe

When planning to identify, assess and choose the right foreign market in Europe to pursue growth, the first thing you consider is the geographical location and connectivity to the purchasing power. The Liege Trilogiport provides just that: smooth rail-road-waterway logistics in close proximity to the EU's main markets.



Unique geographical location
Belgium is centrally located in the European continent. Its trade is the hallmark of all its activities that is further helped by its well-developed transportation network and logistics infrastructure. While Wallonia, the Southern French-speaking region of Belgium, is home to the Port of Liege, the leading inland port in Belgium and the third largest European inland port. Sustained by excellent location and logistic infrastructure, a new development with a class of its own is the multimodal platform focussed entirely on logistics and managed by the Liege Port Authority. Called the Liege Trilogiport, it is all set to become a fully-fledged Logistical Village that gathers together various assets on the same 100-hectare site while accommodating a 15-hectare container terminal.

The Rhine-Schelde-Meuse basin (20,000 km²), within which the Port of Liege lies, offers access to 60% of the European purchasing power in a radius of 500 km. An ideal location at the hub of the most tightly knit trio of the road-rail-river network fenced by The Netherlands, Germany and France. Direct connections to Antwerp, Rotterdam, Zeebrugge and Dunkirk make it an idyllic site for trade.

The Liege Trilogiport is located at the hub of a major motorway and rail network allowing trouble-free, fast paced access to key European cities. On top of this, the Liege Airport is at



WHY THE LIEGE TRILOGIPORT?

Excellent seaport connections:

- Antwerp – 15h sailing
- Rotterdam – 24h sailing
- Dunkirk – 48h sailing

Excellent motorway and rail network:

- Paris (3h30)
- Aachen (30 min)
- Antwerp (1h15)
- Brussels (1h)
- Cologne (1h15)
- Maastricht (15 min)

Strategic location

Trading area:

- 56 million inhabitants in a radius of 250 km
- Over 60% of European purchasing power within a radius of 500 km.

Assets

The same 100 hectares include:

- A trimodal (waterway-rail-road) container terminal (15 ha)
- Logistical plots with the latest generation of warehouses (41.7 ha)
- Port plots (22 ha)
- A tertiary services area (1.8 ha)
- An environmental integration area (25 hectares).

a stone's throw with an easy access to the high speed train station.

Partnership with Antwerp

A higher level of trade between Europe and Asia has led to a rapid rate of growth in sea container traffic that has led to a demand for more routes. In order to address this development Antwerp has naturally sought to conclude agreements with the Port of Liege, located within Antwerp's natural hinterland. The aim is quite straightforward: developing effective cooperation between the Port of Antwerp and the Port of Liege so as to guarantee a seamless system of distribution downstream from the port cargo unloading system.

This is why the Antwerp Port authorities joined forces with the Liege Port Authority and the SPI (the development agency for the province of Liege) in early 2006 as part of an Economic Interest Grouping (EIG) designed to further the development and marketing of the Liege Trilogiport multimodal platform.

This EIG is primarily concerned with allowing Port of Antwerp customers who do not need a coastal wharf to become established in its natural hinterland and with improving inward and outward mobility in Antwerp.

The EIG also enables the Liege Port Authority to enjoy the benefits of major international companies that are drawn by the Port of Antwerp's status and decide to set up on the sites inland.

Big players

The management of the container terminal at Liege Trilogiport has been entrusted to:

Dubai Ports World, briefly DP World, a branch of the holding company Dubai World, owned by the Dubai government (United Arab Emirates).

Some of the logistical plots have been granted to **German Deutsche Lagerhaus Trilogiport GmbH Co Kg** (30 hectares), an integrated service provider active in the logistical real estate sector whereas another 10 hectares in this logistical area have been granted to the Belgian company **Warehouses De Pauw**. For the development and the commercialization of its warehouses at Liege Trilogiport, Deutsche Lagerhaus Trilogiport GmbH appointed CETIM as project manager and quantity surveyor. The Trilogiport is ready to welcome new logistical players from all continents to benefit from its cost-effectiveness and central location.

If you are looking for a warehouse or a distribution centre, or if your company wants to establish its core activities in Europe, Liege Trilogiport is the ideal place for logistics. More than 175,000 m² of state-of-the-art warehousing space is available!

FOR MORE INFORMATION:

Liege Port Authority
www.portdeliege.be
portdeliege@skynet.be
 Tel: +32 4 232.97.97

Transition to Digital Manufacturing in the heart of Europe

Technologies such as 3-D Printing or Additive Manufacturing are increasingly being adopted across sectors. This is not surprising as they generate cost savings, mass customization, optimized design processes, and reduced scrap, among other things. As a part of the broader Industry 4.0 context, we present how Wallonia plays a leading role in this field.

We define Industry 4.0 as the next phase in the digitization of the manufacturing sector, driven by four disruptions: the astonishing rise in data volumes and computational power, the emergence of analytics and business intelligence capabilities, new forms of human-machine interactions, and improvements in transferring digital instructions to the physical world – such as advanced robotics and 3-D Printing. Wallonia, the French-speaking region in the Southern half of Belgium, offers a business environment that is particularly favourable to new ideas, imagination and innovation in the context of Industry 4.0.

Factories of the future

Driven by the Industry and by Sirris, an R&D organization that is part of Agoria – the Belgian Federation of the



Wallonia boasts expertise in each of the stages of the 3-D Printing value chain, from initial design to finishing.

Technological Industry, the Wallonia region is a resolute follower of the European 'Factories of the future' roadmap. Factories of the future are forward-looking manufacturers who

systematically take up the challenges of the 4th industrial revolution. They supply products with high added value and are flexible enough to respond to swiftly changing market demands. This also enables them to continue playing a major role in a dynamic worldwide manufacturing network. Factories of the future fully embrace digitized production processes. In addition, they carefully handle energy and materials, and maximally exploit the potential of modern production technologies. The manufacturing industry in Belgium is undergoing the following transformations to address the needs of Industry 4.0 :

- World class manufacturing technologies: deploying state-of-the-art production devices.
- End-to-end engineering: integrated design approach regarding processes such as sales, production, use of virtual models and simulations.
- Digital factory: operational processes are digitized and connected with the Internet. The impact of different possible decisions is gauged in advance.
- Human centered production: employees are a significant asset for anchoring production locally.

Employee involvement in the future development of their company is crucial.

- Production network: companies evolve from being solo players into networked organizations, where the risk and capital are shared. An optimal eco-system of suppliers and partners results in flexible collaborative relationships.
- Eco-production: sustainable production systems that consider each phase of a product's life cycle, from acquiring the materials, production and usage, to disposing of the waste. Production systems are able to close the materials cycle.
- Smart production systems: capacity to respond to rapidly changing market demands, with single batch production as an ultimate approach.

Lighter and more complex parts

A practical illustration of how this modern approach is put into practice is the Additive Manufacturing sector. Also known as 3-D Printing, Additive Manufacturing refers to various processes used to synthesize a three-dimensional object. 3-D Printing starts from a computerized model (such as CAD – Computer Aided Design), then 'cuts' this model into virtual slices. The object is then built by adding ultra-thin layers of material one by one. By applying a gradual small amount of machining to the object that is designed, a better tolerance and shape can be achieved. In addition, the amount of scrap thus generated is dramatically reduced in comparison to traditional machining, where a larger block is being shaped down to obtain the desired object.

3-D Printing also enables to make lighter parts and shapes that are increasingly complex – without losing on robustness. The actual number of parts is also considerably reduced,



as well as the production cost. Time-to-market is shorter and cheaper. In other words, Additive Manufacturing generates user benefits as well as environmental and production benefits. Manufacturing applications include areas such as rapid prototyping, rapid manufacturing, cladding, mass customization and cloud-based Additive Manufacturing.

Industry 4.0 and digitizing manufacturing : it's happening here!

Wallonia boasts expertise in each of the stages of the 3-D Printing value chain, from initial design to finishing.

ADDITIVE MANUFACTURING – WHY WALLONIA ?

- Complete value chain: education, R&D, industry, services, ...
- High added value stakeholders
- Full range of R&D incentives and support
- Highly skilled workforce
- Small manufacturing series possible

Unique competences are available in various industries that are already using 3-D Printing as an R&D tool and/or a manufacturing tool. This know-how also translates into a strong offering in terms of education and training in this field. Competence centres such as Technifutur, Technocampus

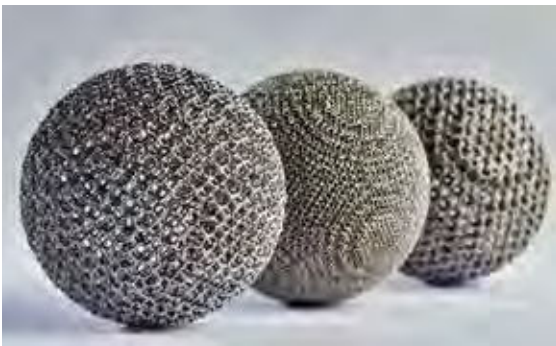
By applying a gradual small amount of machining to the object that is designed, a better tolerance and shape can be achieved.

and Sirris provide both Belgian and foreign companies with advanced insight into the world of Additive Manufacturing.

Wallonia (located right next to Germany) offers manufacturing companies all the opportunities to succeed in the transition into Industry 4.0. Companies established in Wallonia benefit from the entire Industry 4.0 ecosystem, including government grants, R&D support, high added value stakeholders and free access to the entire European market. We invite you to also be an active actor in the Industry 4.0 business environment in Wallonia!

FOR MORE INFORMATION

Contact Mr. Tanguy Huybrechs-Tondreau
Mechanical Engineering & Advanced Materials Expert
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A Belgian quality label, recognized internationally

With nearly 3,000 products evaluated in 2016, the quality labels granted by the Monde Selection institute are seducing producers and distributors around the globe. As with the Michelin guide in which hotels are rewarded with stars, Monde Selection classifies products by granting these a bronze, silver, gold or grand gold quality label.

A professional and independent jury since 1961

Monde Selection is, since 1961, an international quality institute that aims to assess and reward the quality of finished products with a quality label. To this end, the institute can count on the collaboration of eminent experts, oenologists, master sommeliers, Michelin starred chefs, university professors, chemical engineers, specialized journalists, members of prestigious culinary academies, jury members for major international competitions, etc. They are more than 80 professionals who, each in their category, evaluate, year after year, the quality of the products.

Monde Selection also calls on the support and collaboration of public and private institutions such as Ceria, Institut Meurice (famous for its brewing technique experts) or the international consulting group Euro Consultants.

From registration to award

Each year, from October to January, products are registered according to 5 different categories:

- Food products
- Beers, waters, soft drinks and non alcoholic beverages
- Spirits and liqueurs
- Diet and health products
- Cosmetic products and toiletries

Every selection has its own specialized jury and is presided over by a key figure that has dozens of years of experience at Monde Selection. Over a 4-month period, these professionals analyze



The Monde Selection Award Ceremony takes place every year in June

“Each product is evaluated on 7 to 20 different parameters, and by at least 8 different experts.”

and evaluate the products, according to the different categories, through sensory analyses, labelling conformity verification and laboratory tests. The smell, the aspect, the taste, but also the ingredients, the label, the ease of use and the accurate information available to the consumer are evaluated for each product, according to its origin, on between 7 to 20 different parameters and by at least 8 different experts.

Depending on the type and characteristics of the product, one or more of the following examinations and analyses are done: examination of the nutrition label, the list of ingredients, the nutritional composition and the user notice, sensory analyses, bacteriological and chemical analyses if needed, comparison of the laboratory results and the label, comparison with the European Food Law.

The jury members pay particular attention to the evolution of the different food standards of the European legislation, as well as to the American Food and Drug Administration or the Japanese Ministry of Health, Labour and Social Welfare. And what is also important to Monde Selection is how the producer communicates with the consumer,

who must receive the necessary information to make his choice in full knowledge of the facts. Finally, scores are added up and averaged to a final result that determines if a quality award is granted.

There is no question of a competition, nor blind tasting, between the different products. All the products are evaluated independently from one another without any comparison whatsoever.

Results are officially announced at Monde Selection's Award Ceremony which takes place every year, early June, in a major European city. This year, more than 450 guests joined the ceremony which was organized in Budapest (Hungary) to receive their awards.

An international quality label for producers and consumers

After the evaluation made by Monde Selection and according to the average of the points obtained, a quality label may be granted: Bronze for an average minimum of 60%, Silver for 70%, Gold for 80% and Grand Gold for 90% and up.

This label will be authorized for display on the packaging of the product, allowing consumers to instantly recognize the quality of the product they are about to buy. This quality label can be compared to the 1 to 5 stars for hotels or the 1 to 3 stars of the Michelin guide and determines the quality level of the product.

A scientific and legal approach

A scientific and legal approach has been at the heart of the Institute's evaluation procedures for more than 50 years. Jury



Monde Selection rewards the quality of finished products with a quality label

MONDE SELECTION 2016 IN NUMBERS

Indian companies awarded in 2016 :
Amrut Distilleries Pvt Ltd, Cobra Beer Partnership Ltd, India Glycols Ltd, Radico Khaitan Ltd, Som Distilleries & Breweries Ltd

Founded in 1961

Number of products evaluated: 2,938

Number of participating companies: 974

Number of participating countries: 84

Number of participants at the Annual Award ceremony: 450

nutritional quality of food products, because you can make a product that perfectly matches the legal rules of hygiene and labelling, but that on a nutritional basis is unworthy. On the other hand, you can make a product with a very high nutritional quality but if taste is not good the consumer doesn't purchase it.

Finally, we want to stress that at Monde Selection we try to permanently follow up the evolution of the legal prescriptions, the international standards and guidelines of the Codex Alimentarius, the tendencies in the food industry, the viewpoints of professional organizations and, very importantly, the evolution of available scientific data. Consequently, we readjust the criteria for judgment every year, if necessary and after thorough reflection."

President, Professor Ir. Joseph Bessemans explains the approach for food product analyses:

"Our scientific board extensively verifies the different aspects of the list of nutrients, the nutrition label, the nutrition and health claims, the description of the properties of the active substances which are highlighted, as well as the user notice.

Very much attention is paid to the analysis of the overall

FOR MORE INFORMATION:

www.monde-selection.com
info@monde-selection.com
Registration: as from October 1st





Two Indian researchers on life in Belgium

Some 400 Indian students have currently chosen Belgium as a place for their higher studies, attracted by the stimulating environment and growing offer of courses in English.

In the field of research too, our universities can count on the know-how of Indian experts. We met two of them working at the University of Liège (ULg), in the East of Belgium.

Atri Bhattacharya:
elementary particle physics
Atri is currently a postdoctoral researcher in elementary particle physics at ULg. He is originally from Kolkata, West Bengal, but has lived in numerous cities across India and was doing research in Tuscon, Arizona (USA) before moving to Liege in late 2015.

Elementary particle physics is the science that identifies and studies nature's constituents and interactions at the most fundamental level,

especially through a comparison of theoretical ideas with terrestrial

“The physics departments across Belgian universities are very well connected”

and astrophysical observations and experiments. “I am very impressed with the quality of facilities and the

expertise of my colleagues at ULg”, says Atri. “I find them very engaging and relish our coffee table discussions about current ongoing in Physics and other related matters. In addition, the research environment is truly thriving.”

Atri Bhattacharya landed up in Belgium after having found an advertisement online for the postdoctoral researcher position opening at ULg. He found the move from Tuscon rather swift other than the initial hassle of finding accommodation during his first weeks

THE UNIVERSITY OF LIÈGE (ULg)... OPEN TO THE WORLD

ULg boasts a student body numbering 20,000 and a staff of 4,300 of whom 2,800 are teachers or researchers. The University offers enriching and diversified courses of study (38 bachelors, 193 masters, and 68 advanced master programmes), is committed to the development of student-centered learning, is intensely involved in international research programmes (especially the European Union's FP6 and P7 projects) and is in contact with more than 600 institutions throughout the world. The University is fully integrated into the greater European education (Bologna) and research (Lisbon) sphere, and more globally, into the main international scientific networks.

Attuned to society's needs, ULg also plays an important role in Wallonia as creator of new high value-added economic activities and as coordinator of technological centers bringing together the public and private sectors.

in Liege. Once settled, Atri was able to enjoy spending more of his free time discovering Liege and its surroundings as well as tasting local specialities and grow fond of them.

"As for some advice to fellow Indian researchers in the field of physics, I can acknowledge that the academic environment is highly stimulating and aided by the fact that all the physics departments across Belgian universities are very well connected. Moreover, I would advise one to always carry an umbrella as you never know when the supposedly pleasant weather may suddenly disappear", adds Atri.

Rama Krishna Reddy Kummitha: business and social sciences

Rama Krishna is from the small village of Kotha Reddy Palem situated in Andhra Pradesh. He is part of the first generation of his village to have had access to higher education. Rama Krishna recognizes this opportunity

and is making the most of it. He studied and continues to research about organizational development, management strategy, innovation, and entrepreneurship. Additionally, he is also analyzing the role of innovation and entrepreneurship in smart city buildings. He has been conducting his research across the globe, starting in Tokyo where he was associated with the Institute for the Advanced Study of Sustainability of the United Nations University. Towards the end of his stay he was looking for opportunities to continue such research and found an opening for a suitable position with the business school faculty of the University of Liège (HEC-ULg).

He describes the selection process as being competitive and was grateful for having been chosen on merit. "I was impressed from the outset by the academic environment at HEC-ULg", underlines Rama Krishna. "Thanks to the distinguished reputation of ULg's business school, it attracts a lot of students and researchers from all nationalities and backgrounds to engage in discussions with one another. I would like to express special gratitude to my promoter, who kept her team engaged and committed to promote smart cities."

"I would encourage any fellow Indian planning to move to Wallonia, especially for research or academic purposes, to learn French. Although it is easy to get around, not speaking the language does act as a barrier towards social interactions," notes Rama Krishna. "I would also like to highlight the central location of Belgium and the ease of getting around within and around the country through the efficient railway network."

(Isabelle Willemart Khan)



Rama with his brother when the latter visited Liège

RAMA KRISHNA REDDY KUMMITHA ID

Date of birth: 11 July 1986

Place of birth: Kotha Reddy Palem village, Prakasam District, Andhra Pradesh

School: local school and college

Master: M.Phil and Ph.D from Hyderabad University

Working experience: Assistant Professor at Tata Institute of Social Sciences, Mumbai and JSPS

Fellow, United Nations University, Tokyo

ATRI BHATTACHARYA ID

Date of birth: 13 April 1985

Place of birth: Kolkata, West Bengal

School: Delhi Public School, Visakhapatnam

University: B.Sc. at Jadavpur University, Kolkata

Masters at IIT Bombay

PhD Harish-Chandra Research Institute, Allahabad

Working experience: Research assistant at the University of Arizona, Tucson (USA)



Atri with his laboratory colleagues



A boat lift unique in its kind

At Strep-Thieu, boats of up to 1,350 tons use a lift to overcome a 73-meter height difference. Surprising, clever and well worth a visit!



The funicular boat lift of Strep-Thieu is located in the region of La Louviere, some 60 km to the South-West of Brussels. This lift is one of the most remarkable works of Belgian fluvial engineering. Until recently, it even held the record of being the highest boat lift in the world.

The lift is a major enabler of efficient transport across Europe, allowing for a direct connection between France and Germany for barges weighing up to 1,350 tons. Since the 19th Century, the link between the Meuse and the Schelde rivers by means of a navigable waterway has been vital for the economic development of the province of Hainaut. Previously,

a canal that included 2 locks and 4 hydraulic lifts was built and opened in 1917 for fluvial navigation of boats under 300 tons, but it was in need of an upgrade to allow access to larger barges, precisely those up to 1,350 tons, which was also the new European standard. Thus the Strep-Thieu lift was built as part of a post 2nd World War project to standardize fluvial navigation systems across Europe.

The topography of the region features high differences in levels across a small area. The lift was an outstanding innovation to overcome this problem and this masterpiece took a total of 20 years to design and build. It was completed in 2002.

An instructive day out

The huge lift now stands at a soaring 102 meters high and the top is equivalent to the size of a football field. The lift allows for the boats to surpass a 73.15-meter height difference, therefore single-handedly replacing the previous locks and hydraulic lifts while meeting the needs of current and future trade navigation. Noteworthy: the lift is free for all boats.

The lift not only serves the purpose of enabling fluvial transport but is

also open to the public and has been turned into a tourism attraction. One may visit the lift from inside and out. An entry ticket gives you access to a boat ride during which you have the privilege to either ride up, or down the lift and along the canal bridge. The ride takes about an hour but you pass the 73.15 meters in all but 7 minutes! For the other way, a mini tourist train takes you around the valley, and back to the lift. Following the boat ride, you then have access to a small cinema hall to view a short documentary on the construction of the lift. This takes place on the 8th floor of the building, very close to the top and mouth of the canal bridge. From this height, you have access to an amazing 180-degree view of the region. There is also a quiet cafeteria for those in need of a drink by this point. Additionally, you have a view on all the internal mechanisms of the lift with the different winches, suspension cables and the counterweights only separated by thick glass windows. Alternatively, you can also book a special boat, most popular for business events and family functions, whereby you have a longer boat ride but also are served a meal and drinks along the way.

(Isabelle Willemart Khan)

www.voiesdeau.hainaut.be



Radhadesh, an Indian castle in the Belgian countryside

**Visiting Radhadesh is like finding a little India in the heart of the Ardennes hills,
where kindness and devotion are a priority for harmonious living.**

When traveling through the winding roads of the Ardennes, in the South of Belgium, along small villages, woods and pastures, one comes across the castle of Petite Somme near Durbuy. The castle dates back to the 11th century. It was demolished in 1877 and rebuilt in a neo-gothic style. It also served as a hospital during the 1st World War and housed Americans during the 2nd World War.

Since 1979, it accommodates the spiritual community of Radhadesh. The new residents have thoroughly renovated the castle and transformed it into a spiritual oasis. The community encompasses about 120 members from 25 nationalities. Some members live in the castle while others reside in the nearby surroundings. Most of the International Society for Krishna Consciousness (ISKCON) communities worldwide speak the respective local language(s). However, English is the main language in Durbuy but French and Dutch are also spoken.

Prayers, gastronomy and culture

The main temple is located within

the castle which encompasses the altars with the main deities. The daily programme includes Puja and Kirtan along with other prayers and services. The grounds of the castle house a permaculture garden but it is not big enough yet to feed the entire community.

This castle and its spiritual community attract many tourists. Visitors are welcomed and are recommended to take part in a guided visit of the castle in order to grasp the essence of the Hare Krishna movement. The tour includes a visit of the castle and the Museum of Sacred Art which aims at promoting devotional and spiritual art. The first gallery hosts an exhibition called 'Living Tradition of Indian Art' and the second gallery an exhibition on Madhubani Art.

The complex also houses a bakery and offers a selection of freshly baked breads, pastries, cookies, jams and even laddus!

Next to the bakery is a boutique stocked with a wide range of Indian products ranging from textile and jewelry to books and CDs. Moreover, beside

the boutique is Govinda's restaurant, that serves strictly vegetarian thalis cooked in a Vedic style. The servings are generous and when the weather permits, one can enjoy their thali on the beautiful exterior terrace.

The complex also has a 15-room guesthouse and a fully equipped conference room for devotees and visitors. The guesthouse is the busiest around festival seasons. Throughout the year, the Radhadesh community celebrates a series of festivals and welcomes both devotees and visitors. Finally, Radhadesh also offers courses and academic degrees in Theology and Religious studies and in Management with an emphasis on conscious leadership.

If you ever find yourself missing India while in Wallonia, a visit to Radhadesh temple is highly recommendable!
(Isabelle Willemart Khan)

FOR MORE INFORMATION:

Chateau de Petite Somme
Petite Somme, 5
6940 Septon – Durbuy
www.radhadesh.com




Feel inspired



Wallonia, a world of opportunities

1250 **FOREIGN INVESTMENTS**
_____ in 14 years

400 M **CONSUMERS**
reachable
WITHIN ONE DAY _____

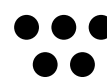
Very high density of 
UNIVERSITIES and **higher**
education establishments

6 **COMPETITIVENESS**
_____ **CLUSTERS** in
LEADING-EDGE sectors

an exceptional 
QUALITY
OF LIFE

Highly skilled
AVAILABLE
WORKFORCE 

70% _____ of business
turnover comes
from **EXPORTS**



Wallonia.be